

PTV'S JOURNEY WITH BING MAPS FOR ENTERPRISE

Andreas Lehr 07.06.2023 Schiphol

AGENDA

PTV – Who are we?

Bing Maps in PTV Products

Geospatial Data at PTV

07 Outlook

Data as a Service (DaaS)

Microsoft Bing Maps Distribution

Bing Maps Customer Usecases





PTV – WHO ARE WE?



An overview

Founded in 1979

spin-off of Karlsruhe Institute of Technology

Empowering transportation and mobility

for a cleaner and smarter future.

Colleagues
~900 worldwide



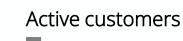
Global presence

with 28 locations on all continents



Headquarter

in Karlsruhe, Germany



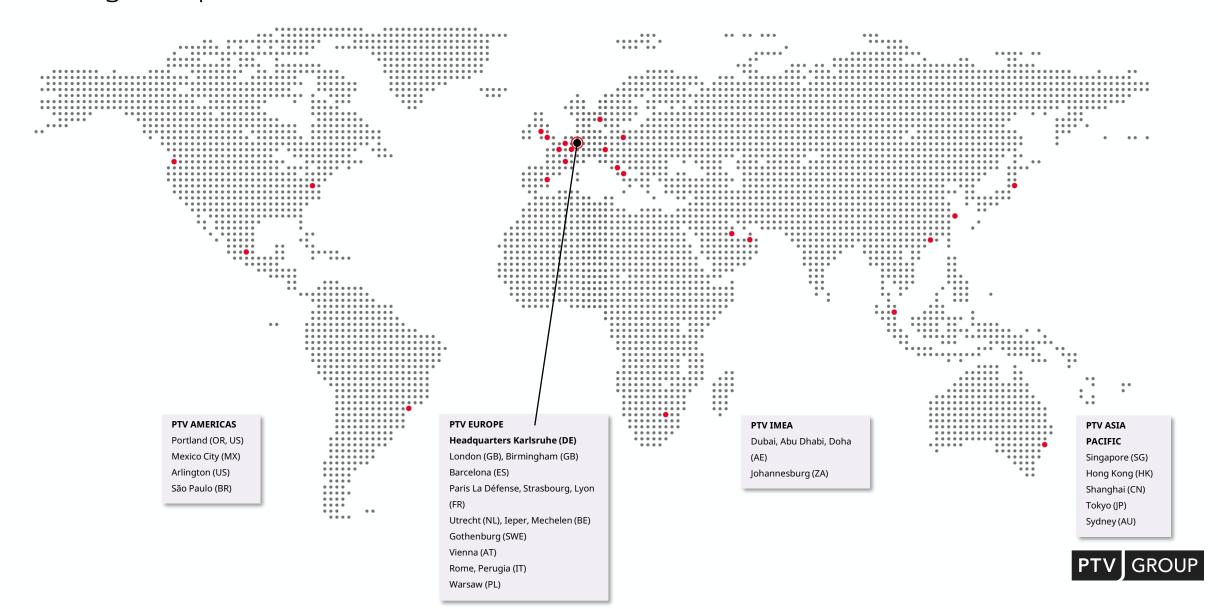
>50,000 use PTV software (>2,500 cities)



PTV is part of Bridgepoint and Porsche SE



Our global presence



Our segments

Mobility

Software for modeling and simulation as well as planning and decision making for the design of traffic infrastructure

For the public sector, railroad & public transport and consulting









Logistics

Software for planning and optimization of "classical" logistics processes

For industry, production, trade and logistics









Data

Custom-tailored data solutions for a broad variety of use cases and software applications

For retail, industry, logistics, research institutes, consulting and many more









Our software expertise

Modelling and Simulating

Modelling and simulation of multimodal transport (macro- and microscopic)

Real-Time Traffic Management

Managing of intersections, corridors & entire traffic networks in real-time







Route Optimization incl. Routing & Scheduling

Algorithms for highly complex multivehicle and multi-depot fleet optimization problems



Routeplanning for Trucks & Fleet Scheduling

Efficient truck route planning and transport cost calculation taking into account various restrictions

Data-based visualization & analysis

Conception, visualization and analysis of data-based mobility problems for collaborative working



Field Force Planning

Analyze territories and locations and planning optimized routes for field service fleets











"OUR GEOSPATIAL COMPETENCE EMPOWERS YOUR BUSINESS – INTERSECTORAL, INDEPENDENT, WORLDWIDE."

PTV Data

- 2021: DDS Digital Data Services GmbH is merged into PTV
- PTV Digital Data Suite is born

Market Leader

We are the leading data provider and use our expertise for everybody who intends to use or offer geospatial data



PTV DATA

- Point
- Line
- Polygon



PTV DATA

- A map says more than 1,000 excel spreadsheets!
- Detect agglomerations of high and low turnover
- Show origin, destination and volumes of commodity flows
- Assign and visualize delivery zones
- • •

PTV DATA

- Intersectoral
- Independent
- Global



At PTV we offer custom-tailored data products for a variety of clients:



Data for Logistics



Data for Mobility



Data for Location Intelligence





WHAT IS DATA FOR LOGISTICS?

Value proposition

- Are used in operative, every day tasks
- Create transparency
- Grow trust in inter-corporate relationships
- Provide seamless software integration

Usecases

- Calculation of freight rates
- Support invoice audits
- Address cleansing
- Logistics site selection
- Business/Location
 Intelligence



WHAT IS DATA FOR MOBILITY?

Value proposition

- Target strategic usecases
- Increase trust in traffic models
- Accomplish and capitalise on customers' internal data

Usecases

- Calculation of local and regional traffic demand
- Help optimize the modal split and support sustainable mobility





WHAT IS DATA FOR LOCATION INTELLIGENCE?

Value proposition

- Target strategic usecases
- Increase trust in statistical models
- Accomplish and capitalise on customers' internal data
- Add "location" to business intelligence

Usecases

- Site selection
- Sales territory optimization
- Market analyses and predictive models
- Analyses of natural and political risks
- and many more



DATA AS A SERVICE (DAAS)

DATA AS A SERVICE

DaaS is a modern way of data integration:

- High availability
- **Easy to integrate**
- Regular update cycles
- Flexible licensing



DATA AS A SERVICE

Our DaaS portfolio:

- Weather API
- Natural Risk Data WMS
- Air Quality Data API
- Aerial / Satellite imagery WMS
- Fuel Price Data API
- EWS Road Distance API
- and many more...





BING MAPS DISTRIBUTION SINCE 2011









MICROSOFT BING MAPS CUSTOMERS

Web App Developers

- Store Locators
- Content Management Applications
- Business TravelApplications
- Precision Farming

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CRM Applications

- Sales TerritoryPlanning
- KPI Visualisation
- Sales ForceOptimisation
- Appointment Planning

•••

Mobile Asset Management

- Truck Routing
- (Small) Fleet Management
- Waste Management
- **.**.

Retail Applications

- Site selection
- Network analyses
- Expansion analytics
- Isochrone analyses
- **..**



BING MAPS CUSTOMER USECASES

BING MAPS AT CM4ALL

Customer Voice

- Small business websites today serve as a hub for integrating a wide range of digital services.
- CM4all has integrated a variety of such services into its website building software, for example booking doctors' appointments, hotel reservations or job postings.
- The interactive route and location map is a musthave for many of our customers.



BING MAPS AT CM4ALL

Application:

CM4all Sites – a website building software with a focus on ease of use for non-technical users.

Target group:

Small and micro-entrepreneurs are the focus of our development. With the CM4all ecosystem, we want to make it as easy as possible for them to take the step towards integrated digitization.

Functionalities:

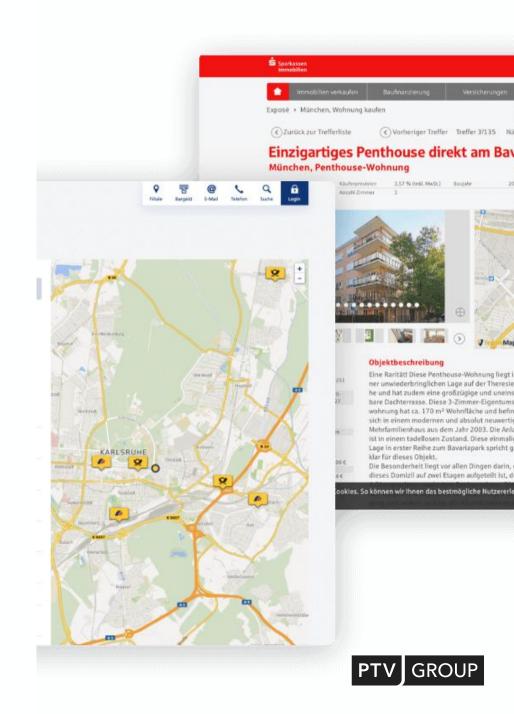
We use Bing Maps as a widget within our software. Users can drag and drop a map into a page and configure it according to their requirements. Different layouts are available, so the map fits perfectly into their websites. Operation is simple & intuitive and requires no technical knowledge.



BING MAPS AT YELLOWMAP

Use case

- Location finder of all kinds: for websites (mobile or desktop), ATM finder, real estate finder, POI finder etc.
- Best possible allocation of resources (how to get there, modes of transport, territory divisions e.g., in sales) and much more



BING MAPS AT YELLOWMAP

Application:

YellowMap's Bing Maps applications can be used both as a ready-to-run application or built by customers themselves using our JS-API. There is a high level of freedom in both cases. Integration into a public website, use in an extranet solution, etc.

Target group:

YellowMap and its solutions provide services across all industries with a focus on the financial sector, insurance and retail.

Functionalities:

Proximity searches and calculations according to actual road kilometers, worldwide geocoding, display of satellite and aerial images, routing directions including calculation of travel time, ...



BING MAPS AT SMARTCRM



Use case

- Visit scheduling, for example on the basis of defined standard trips or also calendar weeks, etc. in the sales and service fieldwork transfer of addresses to Bing Maps, for example on the basis of the proximity search or a trip defined in SMARTCRM. This enables visualization of the locations, including display of classifications and statistical information.
- Also possible is the visualization of sales territories and route planning with the display of travel time and route details
- SMARTCRM includes the automatic generation of customer call appointments and planning activities or the assignment of addresses to trips



BING MAPS AT SMARTCRM

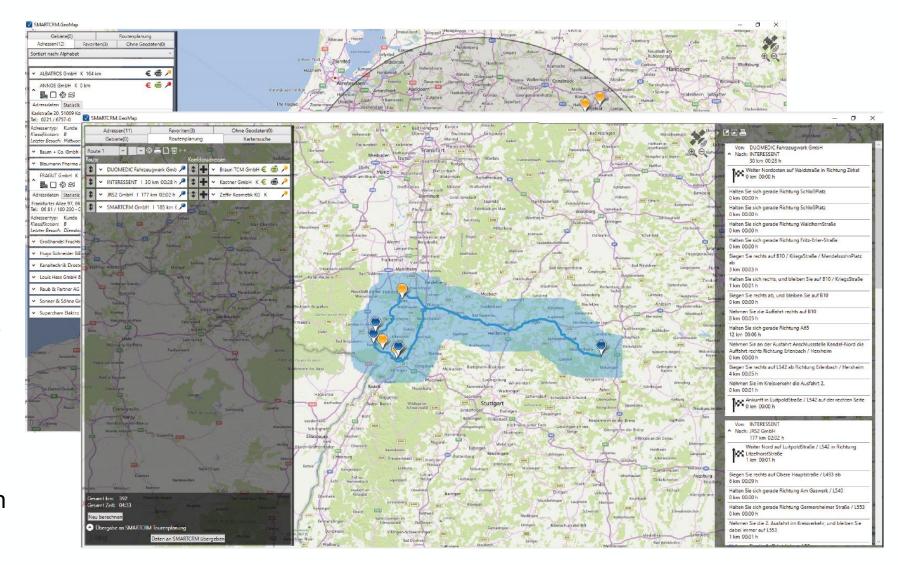
Application: SMARTCRM

Target group:

Medium-sized companies from industry and the B2B trade

Functionalities:

Automatic geocoding, visualization of address locations, route calculation





BING MAPS AT T.A.G. SOFTWARE GMBH

Use case:

Mobile Asset Management, Trip planning and route optimization – individually, or also in connection to existing systems

Application:

Via logis is a software product for trip planning and route optimization. An Excel interface is included as a standard interface, others are optional. Via logis also has a WebFleet telematics and TomTom navigation interface.

Target group:

All industries that have extremely dynamic trips or plan a high number of stops on their trips

Functionalities:

Geocoding, distances, truck routing



BING MAPS IN PTV PRODUCTS

BING MAPS IN PTV VISUM

The world's leading transport planning software

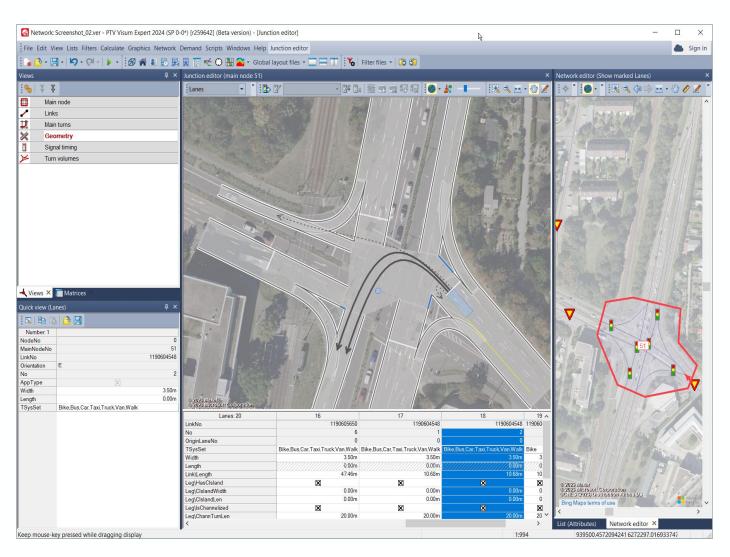
- PTV Visum is the standard for macroscopic simulations and modelling of transport network
- It covers transport demand modeling, public transport planning, and the development of transport strategies and solutions
- With PTV Visum, our clients create transportation models that provide insights for long-term strategic planning and short-term operational use



BING MAPS IN PTV VISUM

High-resolution aerial imagery as background map

- Capture and validate junction layouts
- Lanes & turning movements
- Pockets & traffic islands
- Stopline position
- Crosswalks
- Widths, offsets

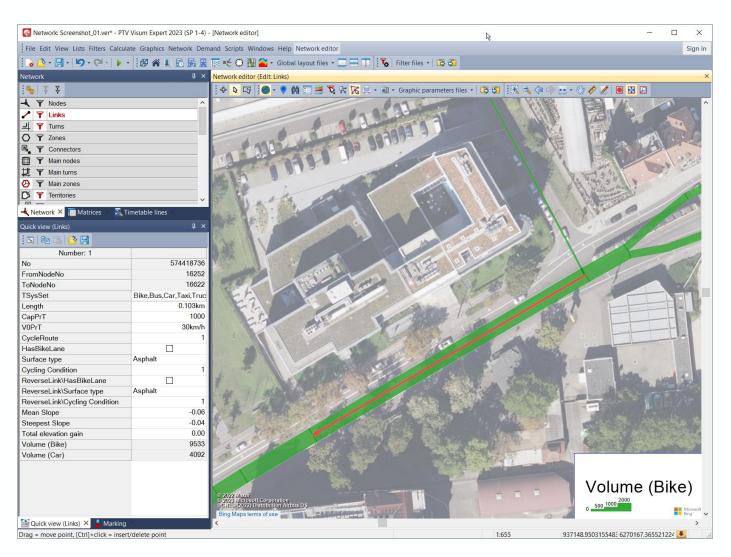




BING MAPS IN PTV VISUM

Capture and validate data on cycling infrastructure

- Bike lanes, markers, separation
- Surface types
- Parking
- Used for location quick search





BING MAPS IN PTV VISSIM

Multimodal Traffic Simulation Software

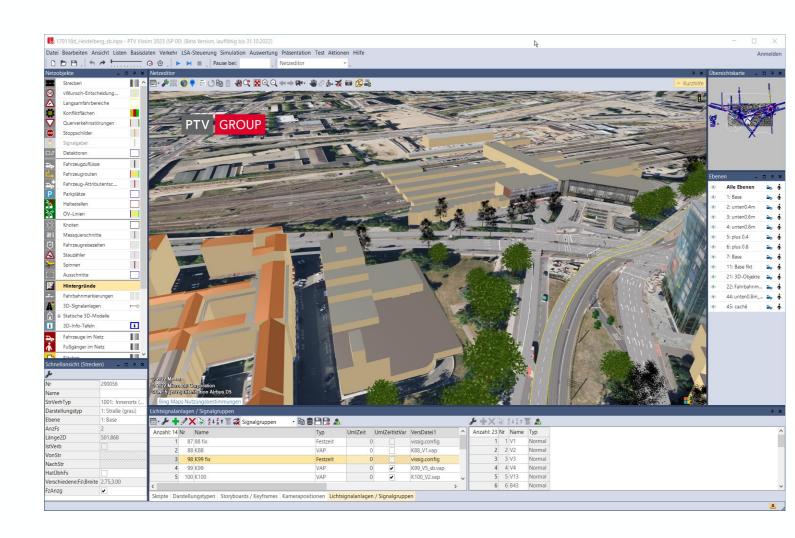
- The world's leading multimodal traffic simulation software PTV Vissim digitally reproduces the traffic patterns of all road users.
- PTV Vissim evaluates and improves the performance of traffic facilities.
- Results establish the basis for traffic planning decisions and address road traffic challenges, such as congestion and emissions.



BING MAPS IN PTV VISSIM

High-resolution aerial imagery as background map

- Capture and validate junction layout
- Provide context and orientation in 3D models





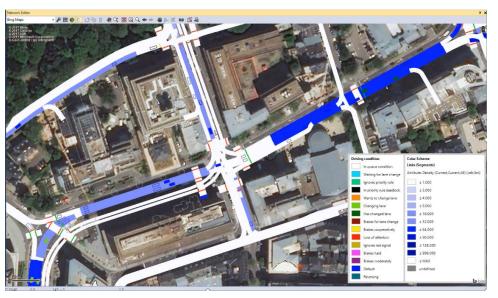
BING MAPS IN PTV VISSIM

High-resolution aerial imagery as background map

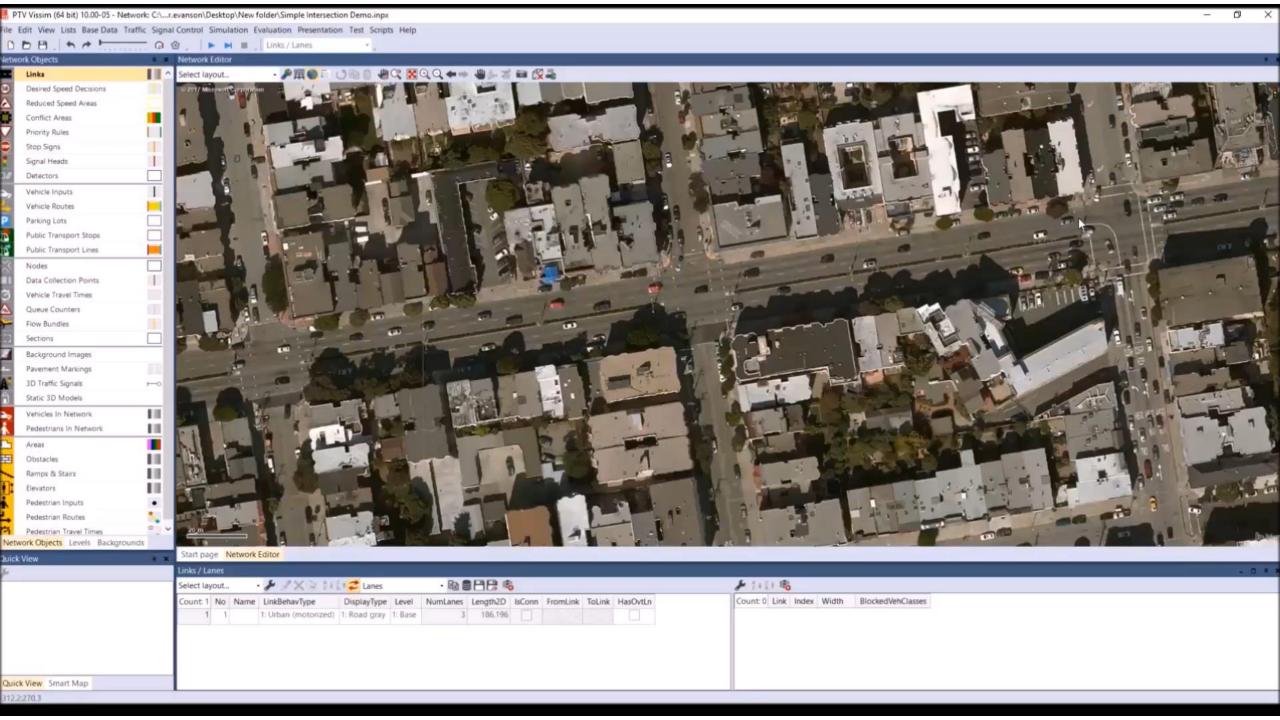
- Enrich images with powerful analyses and visualisations
- Background images provide intuitive reference

Use aerial imagery as basis for network build-up









North America

- Delaware Valley
- Atlanta
- Oregon
- New Mexico
- City of Winnipeg

Central & South America

- Peru
- Ecuador
- Bogota
- Medellin
- Mexico

Africa

- Johannesburg
- Cape Town
- Addis Ababa
- Mauritius

Asia

- Beijing
- Shanghai
- Shenzhen
- Hong Kong

Global Market

More than 10,000 licences worldwide



Europe

- UK
- Italy
- Germany
- Paris
- Wales
- Barcelona

Middle East

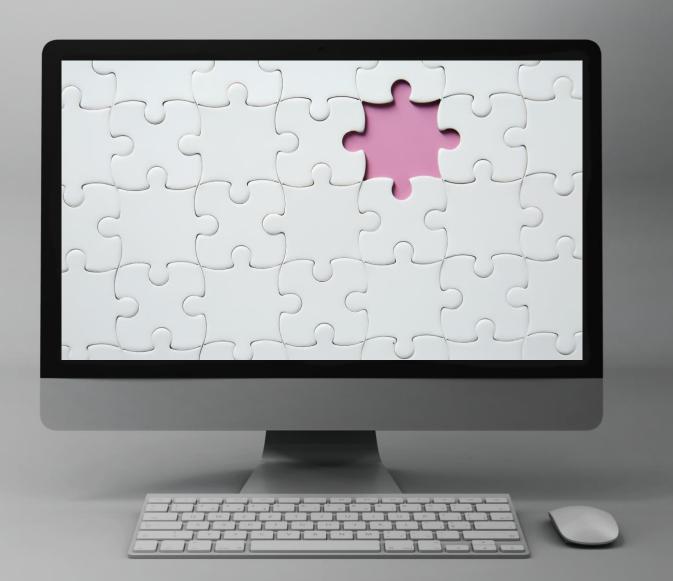
- Dubai
- Abu Dhabi
- Sharjah
- Qatar

Australia

- Victoria
- Queensland
- Philippines
- Kuala Lumpur
- Singapore



OUTLOOK



OUTLOOK

- Combination of various DaaS offerings
- Vector vs. Raster data
- WMS / WMTS vs. APIs
- Public vs. Private Cloud
- ...

PTV GROUP

LET'S TALK

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